

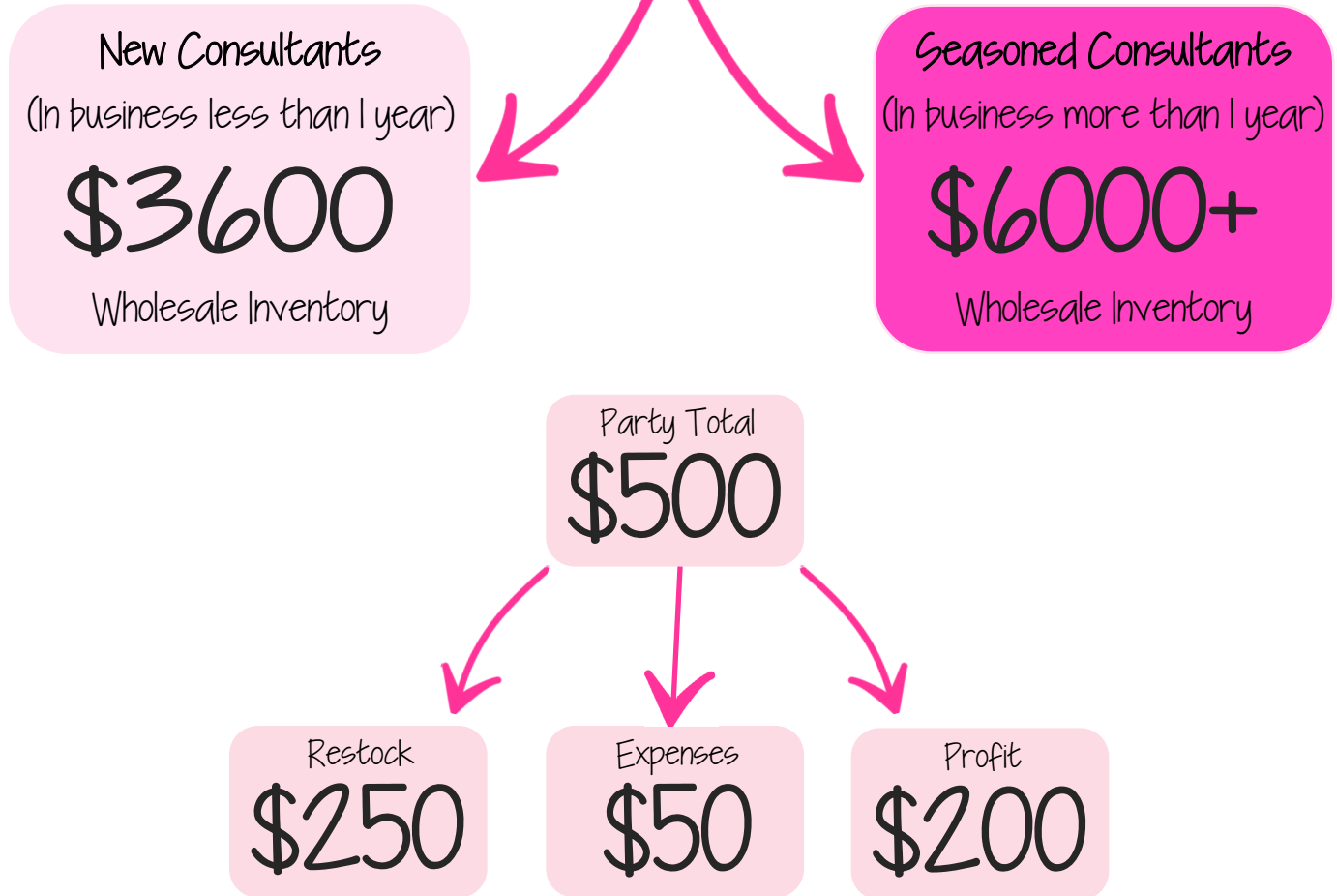


profit level



The 4th P: Profit Level

What is Profit Level?



If you are at Profit Level Inventory then the \$200 is yours! You can use it to pay back any loan that you took out on your inventory. If your loan is paid off then you pay yourself! Congratulations!

If you are NOT at Profit Level Inventory then the \$200 gets reinvested back into your business in Section 1 Wholesale products to build your store. You do not take a profit for yourself until your store is full.

IF YOU WANT TO

Earn Free Product Bundles

Sell More Products

Give Better Customer Service

Save Time With on the Spot Delivery

Have a Strong Reorder Business

Save on Shipping Costs

Build Your Confidence

Demo Additional Items

Earn Fun Prizes

Then Profit Level is For you!



Money Monday

The Lucky 7

- 1 Make a bank run. Deposit all checks & cash.
- 2 Transfer money from all other accounts into your Mary Kay checking account. (Pro Pay, Pay Pal, Cash App, Venmo, etc.)
- 3 Enter your Customer Profile Cards & Sales Tickets into the MyCustomers section of Mary Kay InTouch.
- 4 Log Your Activity on your Weekly Accomplishment Sheet & update your Business Tracking Register.
- 5 Reorder the products that you sold.
- 6 Sort your expenses into the tax categories of your accordion file.
- 7 Pay yourself!



